

## **Fundraising Co-ordinator**

The Fundraiser Coordinator is responsible for raising an agreed amount of money for the club using a number of fundraising mediums

## Responsibilities:

- Develop a fundraising strategy for raising money through sponsorship, ticket sales and grants
- Organise event fundraising (charity balls, galas or sporting events)
- Liaise with the Bar Convener to ensure facilities are prepared for fundraising activities
- Work with the Club Development Manager to ensure the club meets the criteria for grant applications
- Manage budgets and reporting on fundraising performance to the club's Management Committee
- Build and maintain profitable, long-term relationships with sponsors
- Write proposals and complete grant applications
- Manage existing grants by creating and maintaining records
- Keeping up to date with potential new sources of income
- Liaising with external agencies to access grant funding
- Follow the code of conduct at all times and ensure that other members do the same
- Act in accordance with the club's core documents and policies at all times, with particular reference to the aims and objectives of the club as detailed in the constitution

## Knowledge and skills required:

- Experience completing grant applications and proposal writing
- Sales or marketing background
- Financial understanding and able to report on targets and budgets
- Events organising experience
- Excellent communication skills, both written and spoken
- Good presentation skills
- Drive, tenacity and enthusiasm
- Good organisational and budget management skills